

Call2Recycle, Inc.

Changing habits. Inspiring action.™

2020 CALL2RECYCLE, INC. STEWARDS WEBINAR

AUGUST 20, 2020

Presented by:
Carl Smith, CEO & President
Todd Ellis, Managing Director



The global pandemic of COVID-19 has been a challenging and overwhelming time for all of us, personally and professionally, affecting our families, our businesses, our communities, and our entire way of life. As we all navigate these difficult times together, we're also challenged with how to conduct 'normal business' when things seem anything but 'normal'.

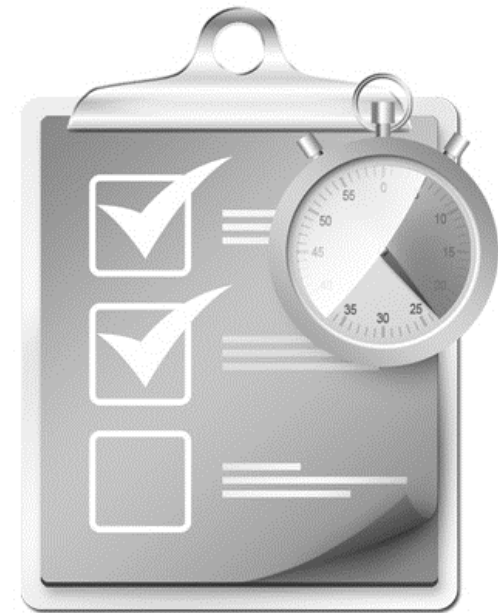
With the unpredictable path of COVID-19, it may be months or years before its full impact is realized; however, guided by our mission and values, Call2Recycle will continue to learn and adapt, while continuing to do what is right for our staff, our service providers, our collection partners, and all of you.

While battery recycling is not, nor should be, a main priority during a pandemic, we are here when you need us.

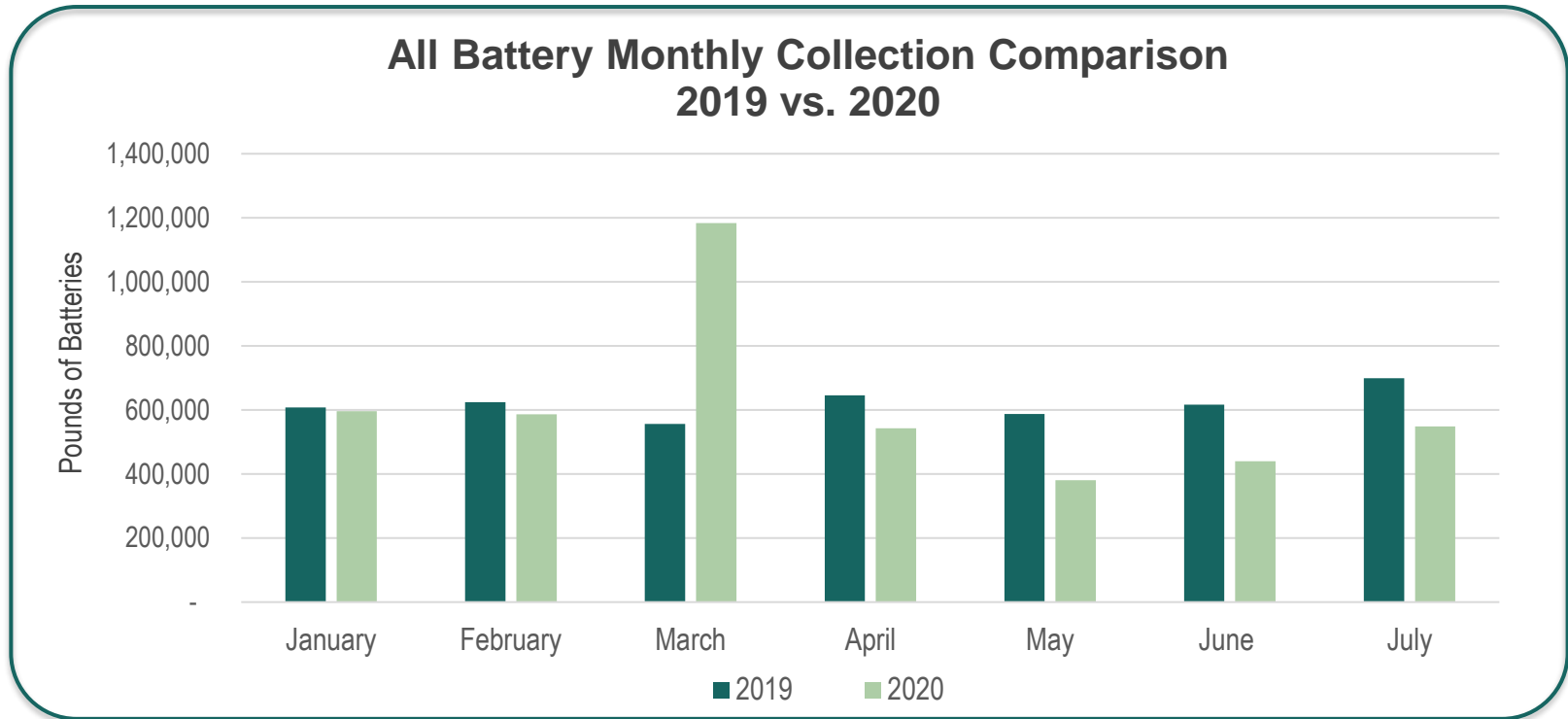


Agenda




1. Program Updates – Operating in a Global Pandemic
 - a) Battery Recycling Collections
 - b) Financial Health of Organization
 - c) Stewardship Fees
 - d) Fee-Based Services
2. U.S. Legislative Update
3. Canada Regulatory Update
 - a) Ontario
 - b) Saskatchewan
4. 2021 Activities
5. Question and Answer Session



Battery Recycling Collections



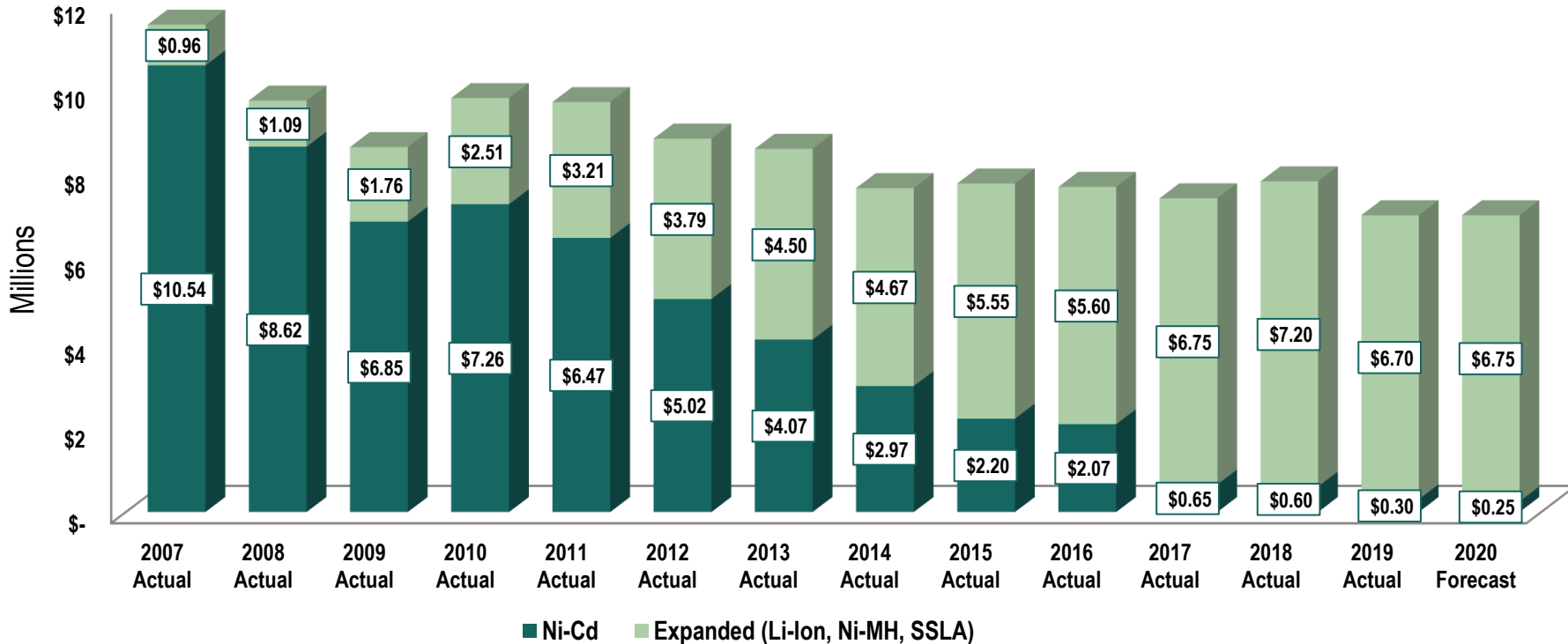
COVID-19 impacts – site closures & reduced hours, staff reductions, etc. – on collections:

- Rechargeable Battery:  15%
- Primary Battery:  40%
- Total Battery:  1%



Financial Health of the Organization

Call2Recycle - Seal License Fees Received 2007 – 2020 (Forecast)



A continuation of this trend, without additional funding, will put the long-term viability of the organization in jeopardy.



Expanded Services & Solutions



COLLECTING & RECYCLING



STEWARDSHIP SERVICES



**LARGE FORMAT BATTERIES
(DATA CENTERS & BACK-UPS)**



**PRODUCT & BATTERY RETURN
MANAGEMENT**



**BATTERY PROTECTION & FIRE
SUPPRESSION**

 Leading the charge for recycling.™	 Fire Containment Systems
 Damaged, Defective or Recalled (DDR) Lithium Battery Kits	 Fire/Heat/Smoke Suppressant
 Fire Suppression Pillows	 Fire Shield Blankets
 Storage & Transportation	 Battery Safety Kits



Stewardship Fees

- **US Rechargeable Fees**

- 2021 fees “frozen” – 6th straight year of no fee increase in US.
- Will reassess fee structure in 2021 for potential change in 2022.

- **Canadian Rechargeable Fees**

- 2021 fees “frozen” – 4th straight year of no fee increase in voluntary provinces.
- 2021 reporting obligation decrease from 60% to 19% (due to Ontario and Saskatchewan).

- **Vermont Primary Fees**

- 2021 fee increase - 10% increase for “covered” primary batteries.

- **GreenTrax 2.0 - New & Improved**

- New version of on-line web reporting tool being launched prior to Q3 2020 reporting deadlines.
- Email announcement coming soon.




Stewardship Fees (Continued)

2021 STEWARDSHIP FEES (USD)		
Battery Type	USA	Canada (Except BC, MB, QC, ON, SK& PEI)
Rechargeable Batteries		
Ni-MH	\$0.0075	\$0.0110
Ni-Cd	\$0.0250	\$0.0360
Li-Ion (>5% Cobalt/Nickel Content)	\$0.0075	\$0.0110
Li-Ion (<5% Cobalt/Nickel Content)	\$0.0150	\$0.0220
SSLA	\$0.0027	\$0.0038
Primary Batteries		
Battery Type	Vermont	
Alkaline	\$0.00132	
Lithium Primary	\$0.01056	



U.S. Legislative Update

Jurisdiction	Products Covered	Status / Action
Washington, DC	All Rechargeable & Primary Battery EPR	Active / In-progress, likely move forward
 California	Lithium Ion Battery Safety	Active / Expected to be Signed into Law
Maine	All Rechargeable & Primary Battery EPR	Held in Committee / Track for 2021
NY State	All Primary Battery EPR	Held in Committee / Track for 2021
Washington State	All Rechargeable & Primary Battery EPR	Held in Committee / Track for 2021
Vermont	All Primary Battery EPR	Call2Recycle's Primary Battery Stewardship Plan must be renewed in late 2020. Call2Recycle will submit renewed plan to VT Agency of Natural Resources in September 2020.

 *If not for COVID, likely California would have passed battery EPR in 2020.*



Canadian Regulatory Update



Canadian Regulatory Update (Continued)

- **Ontario**

- [Batteries Regulation](#), effective July 1, 2020.
- Rechargeable battery fees and reporting requirements to Call2Recycle Canada deferred until January 1, 2021; must still register with RPRA – on/before 11/30/20
- Applies to single-use (primary) and rechargeable batteries weighing 5 kgs or less (sold separately - not sold with or in products), supplied into Ontario.
- Next Steps:
 - Determine if your organization is [obligated](#) under the regulation.
 - If obligated, register and appoint Call2Recycle Canada as your PRO and attend upcoming informational webinar (late-Sept.), invite forthcoming.
 - Questions? Contact Michael MacDonald at mmacdonald@call2recycle.ca

- **Saskatchewan**

- Plan approved; Environmental Handling Fees for primary and rechargeable batteries go into effect on January 1, 2021.

- **Standard License Agreement Impact**

- Effective January 1, 2021, Ontario and Saskatchewan will NO LONGER be covered under the “Standard License Agreement”.
- Unless specific provincial battery totals are known, Stewards can report based on a population adjustment - report ONLY 19% of Canada battery sales.



Activities in 2021

- **Continued Areas of Focus**
 - Safety – Increase Awareness
 - Collections – Increase Convenience
 - Free Riders – Increase Steward Participation
 - Services & Solutions – Fee Based Services
- **2021 Legislation**
 - Mandated Battery EPR (Maine, New York, California & others)
 - California & Washington, DC plan and program implementation (?)
- **Ontario & Saskatchewan Implementation**
- **Leadership Transition**

2021 [→]

Questions and Answers

Please type your messages into the “Q&A” section on the right hand side.



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thank you!

Carl E. Smith, CEO & President
csmith@call2recycle.org

Todd Ellis, Managing Director
tellis@call2recycle.org

For Steward-related questions,
licensee@call2recycle.org

Corporate headquarters:
1000 Parkwood Circle
Suite 200
Atlanta, GA 30339
678.419.9990